

# MANITOBA ANALYTICS

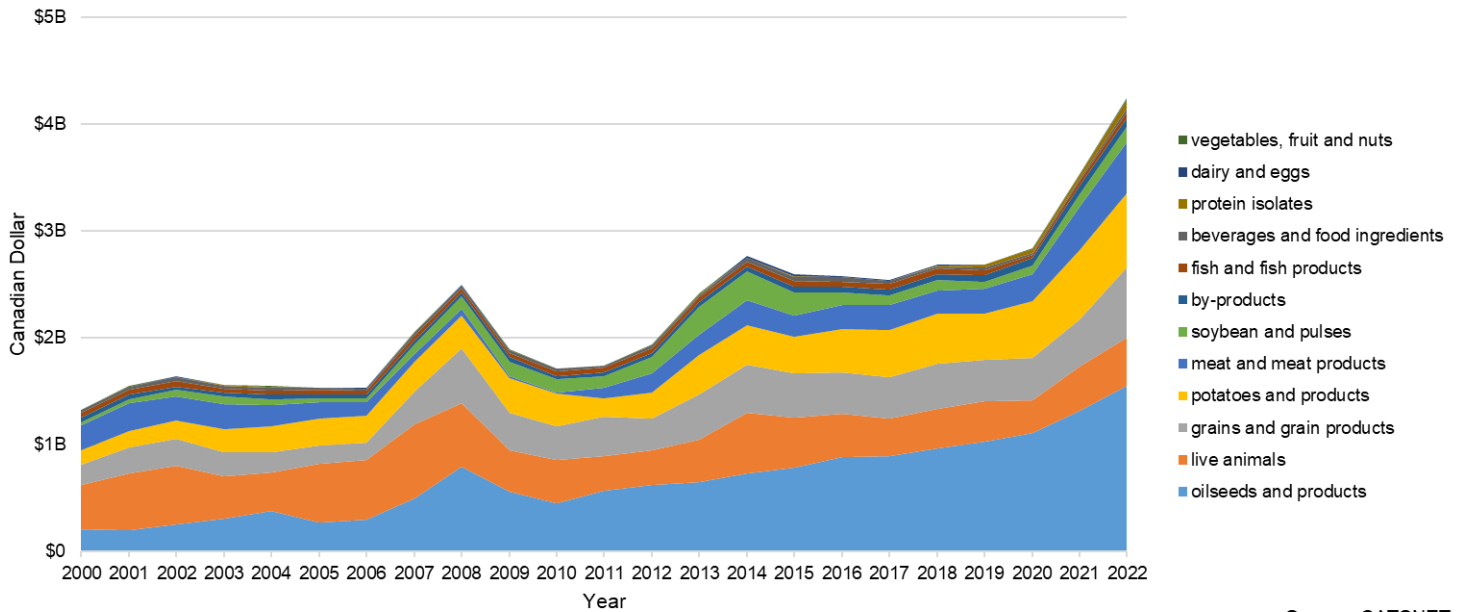
## Manitoba Trade with the U.S.



### Highlights

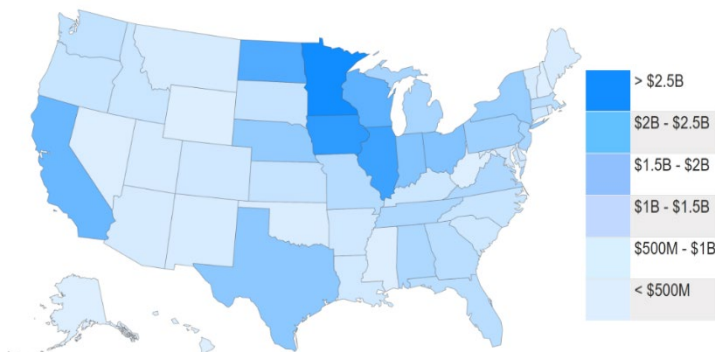
- The United States (U.S.) is Manitoba's top agri-food trade partner, accounting for 46 per cent of Manitoba's total agri-food exports and 86 per cent of Manitoba's total agri-food imports from 2012 to 2022.
- Manitoba's agri-food exports to the U.S. have been increasing steadily over the past decade by an overall annual growth rate of 8.2 per cent in value. All agri-food exports have followed an upward trend.
- The U.S. soybean and pulses (12.6 per cent), meat and meat products (11.3 per cent), potatoes (11.2 per cent) and grain and grain products (10.2 per cent) markets have shown the largest annual growth over the last decade, signaling opportunities for Manitoba.
- The U.S. oilseeds and products market had a nine per cent annual growth rate over the past decade and Manitoba has maintained its market share at nine per cent during this period.

Manitoba Agri-food Exports to the U.S. (in billions)



Source: CATSNET

### Top U.S. Destinations for Manitoba Agri-food Exports



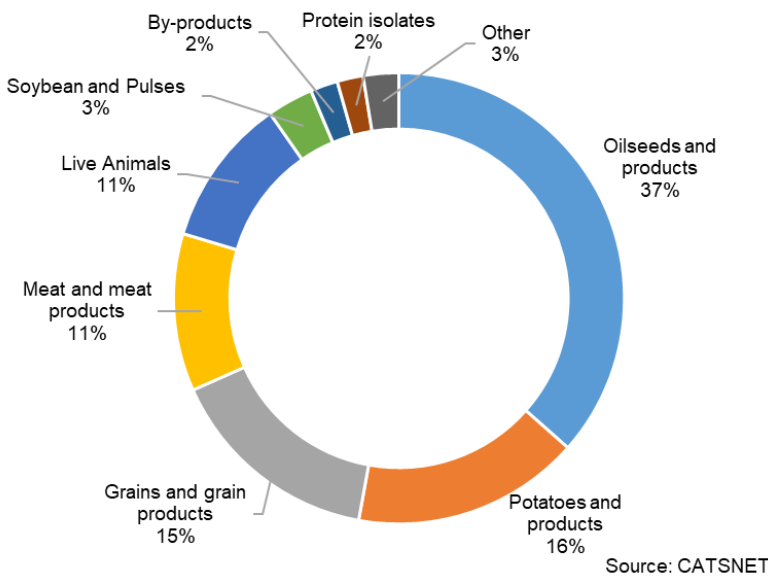
Source: CATSNET

- The 2022 top five destinations for Manitoba agri-food exports within the U.S. were Illinois (8 per cent), Minnesota (7.7 per cent), Iowa (7.3 per cent), North Dakota (6 per cent) and California (5.6 per cent).
- The top five states of trade import to Manitoba are North Dakota (17 per cent), Minnesota (14.1 per cent), Wisconsin (10.5 per cent), Illinois (9.6 per cent) and South Dakota (7.4 per cent).

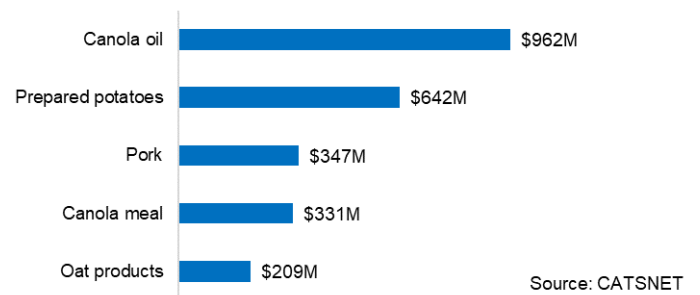
## Manitoba Agri-food Exports to the U.S.

- In 2022, Manitoba shipped \$4.24 billion in agri-food exports to the U.S., up 20.3 per cent compared to the previous year.
- Manitoba's 2022 top five agri-food exports to the U.S. were canola oil (\$962 million), prepared potatoes (\$642 million), pork (\$347 million), canola meal (\$331 million) and oat products (\$209 million).
- Manitoba started exporting mushrooms to the U.S. in 2022 and reached a total export value of \$13 million. Honey exports to the U.S. increased 303 per cent compared to 2021 at \$22 million in value.
- Manitoba is the top Canadian exporter of potato products and protein isolates to the U.S., accounting for 54 per cent and 64 per cent of western Canadian exports and 26 per cent and 38 per cent of Canadian exports to the U.S., respectively.
- Globally, Manitoba captured 20 per cent of the U.S. potato market, nine per cent of the U.S. live animals market and eight per cent of the U.S. oilseed and oilseed products market in 2022.

Manitoba Agri-food Exports to the U.S. (2022)



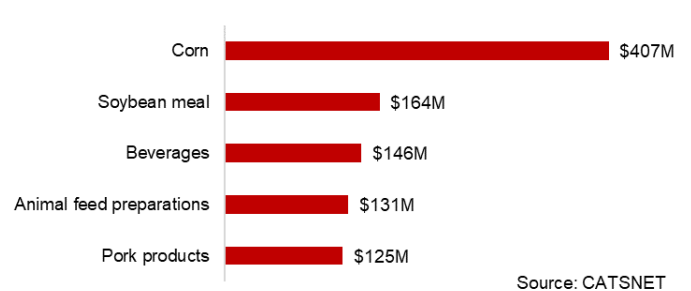
Top 5 Exports from Manitoba to U.S. in 2022



## Agri-food Imports to Manitoba

- Manitoba imported \$2.08 billion in agri-food products from the U.S., up 24.3 per cent compared to 2021.
- Manitoba's 2022 top five agri-food imports from the U.S. were corn (\$407 million), soybean meal (\$164 million), beverages (\$146 million), animal feed preparation (\$131 million) and pork products (\$125 million).
- The dairy and egg import category had the highest import growth (60.4 per cent), reaching \$49 million in 2022.

Top 5 Imports from U.S. to Manitoba in 2022



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## Contact us

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